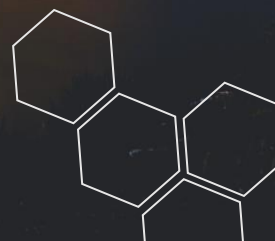


# Global Cybersecurity Talent

We ensure the right people are in the  
right seats

doing the right things



Your company desires and expects an enterprise-wide, high performing information and cybersecurity division that delivers a resilient, business-aligned security program that enables the organization to be more competitive, drive revenue growth, help reduce costs, and ensure compliance

1. Defend & protect what matters
2. Always vigilant with ears to the ground
3. Proactive & prepared for the unexpected
4. Enable digital business priorities
5. Resilient business operations, enterprise-wide
6. Optimized cyber risk management
7. Within budget and FTE constraints



## Who we are

We are a US-based boutique risk and cybersecurity consulting practice.

100% of our offshored CISO's have substantial prior CISO experience and can communicate effectively with the C-Suite and the Board in business language

Our global CISOs are deeply skilled and experienced, each with over 20 years sitting in your seat.

Our US-based executives are available to meet on premise and facilitate our clients fit-for-purpose statements of work

Our offshore team works remotely, their primary language is English, and are required to provide a daily breakdown of all tasks performed.

We help identify cybersecurity resources from a global talent pool for placement in the US, either as FTE's or Contractors

Our services are highly competitive, enabling budgets to be stretched.

# Why offshoring?

US CISOs are now competing for talent in the global market

**465,000** open positions in cybersecurity nationwide as of May 2021<sup>1</sup>

31% of companies surveyed, plan to increase offshoring in the coming year

73% of Companies surveyed intend increasing cybersecurity resources

23% of Companies surveyed intend increasing cybersecurity resources significantly

Global talent is available at highly competitive rates

Get what you need at a price you can afford.

Extend your team with no impact on FTE headcount

International mentors / advisors bring different perspectives



1. *Cyber Seek*  
2. 2021 Flexera State of Tech Spend Report

Have you ever considered using an offshore team to bulk up locally available security resources, at a far lower cost?



Use an offshore team to bulk up available security resources, at a lower cost

You, as CIO or CISO, need immediate access to experienced security resources for a specific project

You need those resources now

They don't have to be on-site to perform the work

Have you ever considered offshoring a particular project that doesn't require onsite presence?


Your existing resources are fully committed to other projects

You have a project that needs to be completed urgently

Consider working with a US-based company that can offshore workloads that don't require onsite presence

Try – buy  
You are looking globally for a Cybersecurity FTE. We provide the opportunity to utilize that resource on a project to verify attitude, capabilities and fit.

Have you ever considered hiring a seasoned ex-CISO or ex-CSO as an advisor / mentor to your CIO / CISO / CSO, or their deputies?



As CISO, are you worried about getting business buy-in to your security strategy?

Do you require access to a seasoned, successful CISO

Are you new to your role as CISO or are you overloaded?

# Our Approach

## MONTH ZERO

- Agree the project requirements, cost and timing
- Understanding the environment
- Agree SOW [Statement of Work]
- Complete formal processes

## PROJECT

- Structure and people
- Understand the business environment
- Engage with stakeholders
- Meet and exceed project management requirements
- Meet project deadlines
- Share and review progress
- Manage scope creep with the focus on delivering a great customer experience
- Over-deliver as a principle
- Operate with integrity, respect and professionalism at every step

## DELIVERY OF OUTCOMES

- Report & Review
- Communicate clearly
- Address any misunderstandings or issues immediately
- Verify customer satisfaction





## Offshoring is an enabler when...

The C-suite and Board need to be reassured that the operational technologies and IOT devices deployed in the plant can't compromise the business

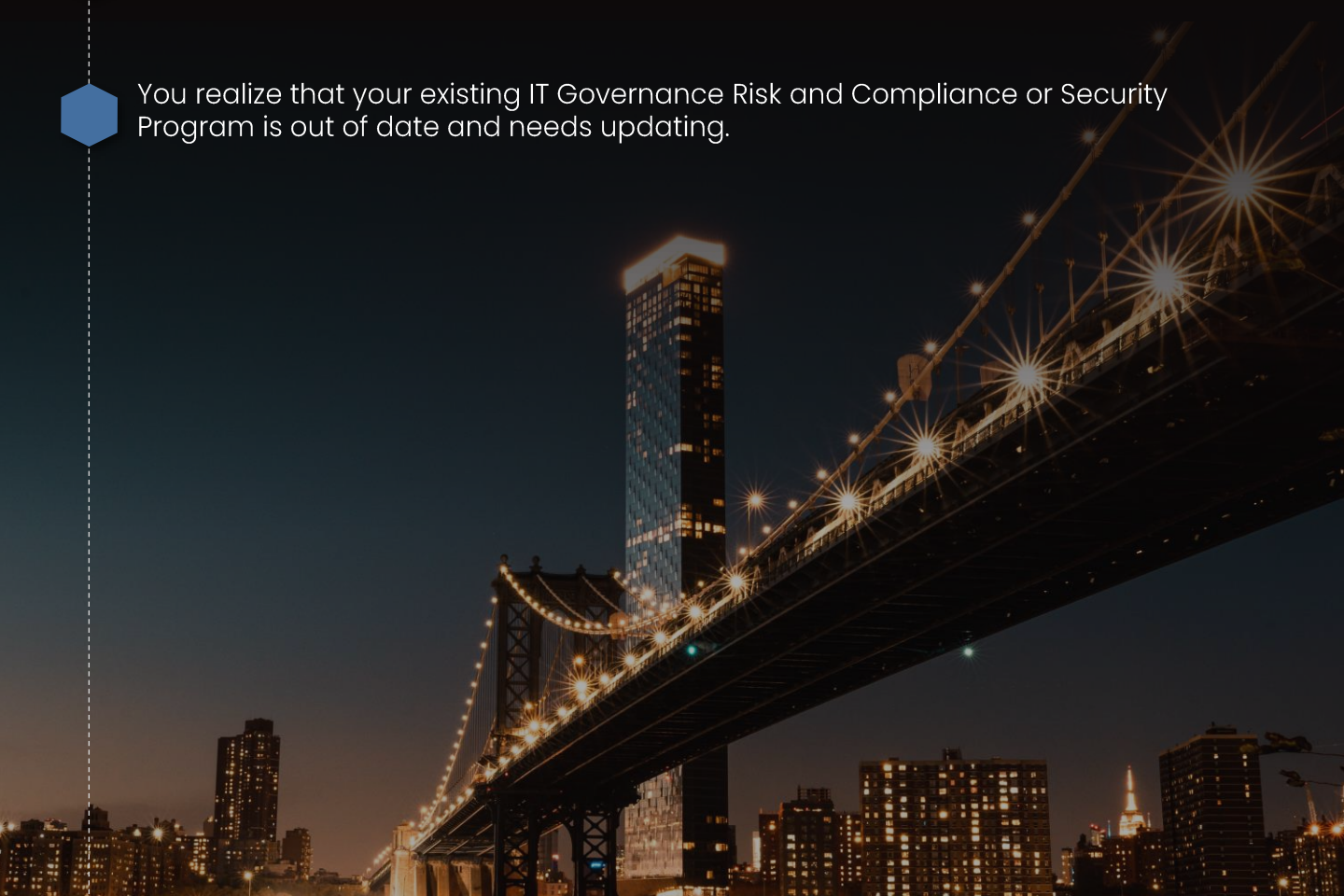
You need to develop a Privacy Management Program and want access to people who have global expertise working in privacy-legislated communities

You need a new set of eyes on your security strategy and architecture

Your identity management system needs to have better security oversight

You need access as and when required to experienced cybersecurity resources for a particular project, within budget constraints

You realize that your existing IT Governance Risk and Compliance or Security Program is out of date and needs updating.



# Let's Talk

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